

Message Text

LIMITED OFFICIAL USE

PAGE 01 HAMBUR 00478 271248Z

ACTION ARA-10

INFO OCT-01 EUR-12 ISO-00 EB-08 CIAE-00 INR-07 NSAE-00

/038 W

-----271317Z 011297 /40

R 270934Z APR 77

FM AMCONSUL HAMBURG

TO AMEMBASSY MANAGUA

INFO AMEMBASSY BONN

SECSTATE WASHDC 4198

USDOC WASHDC

LIMITED OFFICIAL USE HAMBURG 478

E.O. 11652: N/A

TAGS: BBAK, NU, GW, SF

SUBJECT: LOCAL REPRESENTATIVE OF GERMAN FIRM SEEKING US PARTNERS

REF: MANAGUA 1674 (NOTAL)

1. MICHAEL THOMAS AND PARTNERS KG INDUSTRIE-UND ANLAGEBAU WAS FOUNDED IN 1976. THE FIRM ARRANGES FINANCING AND ADVISES ON INDUSTRIAL PLANNING AND DEVELOPMENT. IT IS A LIMITED PARTNERSHIP, WITH MICHAEL THOMAS AND RUDOLF BRANDIS AS FULLY LIABLE PARTNERS. IT HAS 20 EMPLOYEES. MICHAEL THOMAS WAS FORMERLY THE MANAGING DIRECTOR OF THE HAMBURG FIRM COUTINHO, CARO & CO., WHICH IS ONE OF THE WORLD'S LARGEST TURN-KEY FACTORY CONSTRUCTION COMPANIES. MR. THOMAS HIMSELF IS WELL-KNOWN TO THE CONSULATE GENERAL AND HAS AN EXCELLENT REPUTATION.

2. MR. THOMAS ADVISES US THAT MR. BARNEY LIPSCHITZ IS A "DELEGATE" OF HIS FIRM AND AS SUCH IS AUTHORIZED TO NEGOTIATE IN THE FIRM'S NAME AND TO MAKE "PREARRANGEMENTS" FOR CONTRACTS. MR. LIPSCHITZ IS NOT, HOWEVER, A JUNIOR PARTNER.

LIMITED OFFICIAL USE

LIMITED OFFICIAL USE

PAGE 02 HAMBUR 00478 271248Z

3. DESPITE THE APPARENT DISCREPANCY OVER MR. LIPSCHITZ' POSITION WITH MICHAEL THOMAS AND PARTNERS, WE THINK THE ACTIVITIES REPORTED IN THE REFTEL ARE WITHIN HIS MANDATE AND THAT HIS FIRM WOULD BE A GOOD CONTACT FOR U.S. FIRMS. KISELYAK

LIMITED OFFICIAL USE

NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01-Jan-1994 12:00:00 am
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Sent Date: 27-Apr-1977 12:00:00 am
Decaption Date: 01-Jan-1960 12:00:00 am
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 22 May 2009
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1977HAMBUR00478
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Expiration:
Film Number: D770146-1327
Format: TEL
From: HAMBURG
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1977/newtext/t19770415/aaaaampl.tel
Line Count: 61
Litigation Code IDs:
Litigation Codes:
Litigation History:
Locator: TEXT ON-LINE, ON MICROFILM
Message ID: 9158c19c-c288-dd11-92da-001cc4696bcc
Office: ACTION ARA
Original Classification: LIMITED OFFICIAL USE
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: LIMITED OFFICIAL USE
Previous Handling Restrictions: n/a
Reference: 77 MANAGUA 1674
Retention: 0
Review Action: RELEASED, APPROVED
Review Content Flags:
Review Date: 24-Feb-2005 12:00:00 am
Review Event:
Review Exemptions: n/a
Review Media Identifier:
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
SAS ID: 2682881
Secure: OPEN
Status: NATIVE
Subject: LOCAL REPRESENTATIVE OF GERMAN FIRM SEEKING US PARTNERS
TAGS: BBAK, NU, GE, SF
To: MANAGUA
Type: TE
vdkgvwkey: odbc://SAS/SAS.dbo.SAS_Docs/9158c19c-c288-dd11-92da-001cc4696bcc
Review Markings:
Margaret P. Grafeld
Declassified/Released
US Department of State
EO Systematic Review
22 May 2009
Markings: Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 22 May 2009